



Ogdensburg City School District

Energy Performance Contract – Project Overview
November 18, 2024

Day
Automation



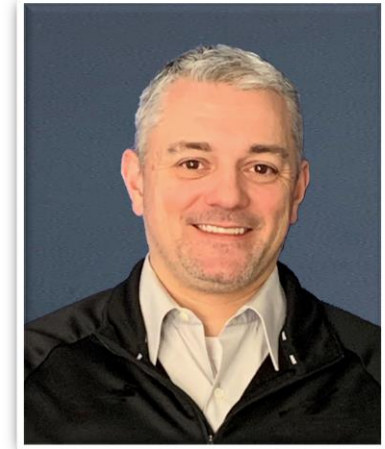
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EPC Account Executive



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BAS Account Executive



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Energy Services Manager



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About Day Automation

200+
Employees

State Contract

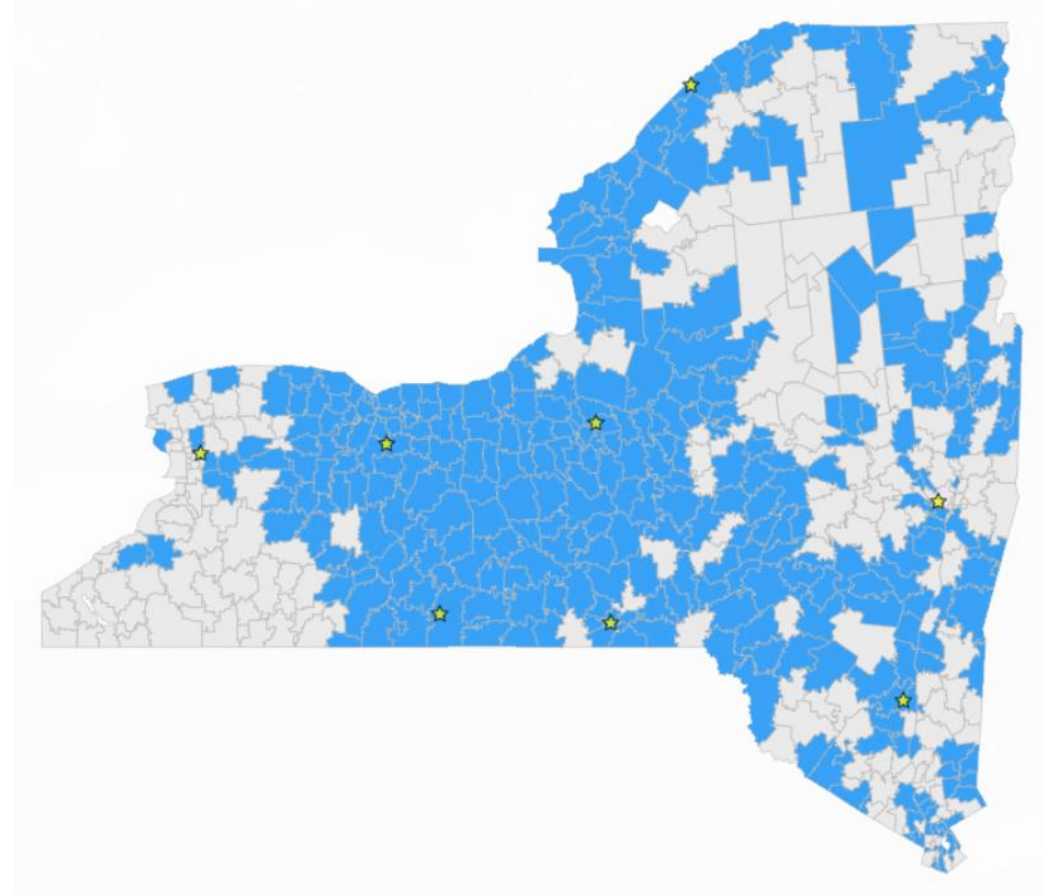
New York State OGS Contract
Products & Services - PT 68783

Services

- Building Automation
- Security Solutions
- Instructional Technology
- Energy Services

8
Locations

Locations



Providing services since 1999



a 25-year partnership



Security Solutions

- Access Control
- Building Lockdown
- Public Address
- Video Surveillance



Building Automation System

- Continuum & EcoStruxure



What is an Energy Performance Contract?



Program is self funded using Savings and Aid to implement Energy retrofits:

- Upgraded equipment
- Improves building environment
- Meets SED Requirements
- Multiple funding options

Advantages:

- State Building Aid Eligible
- Energy incentive potential
- Reduces future capital project size
- No Change orders

An alternative means of funding building improvements with no net cost impact to the District

**Performance and Savings
are Guaranteed**

EPC Financial Highlights



Energy Performance Contract
\$4.1 Million

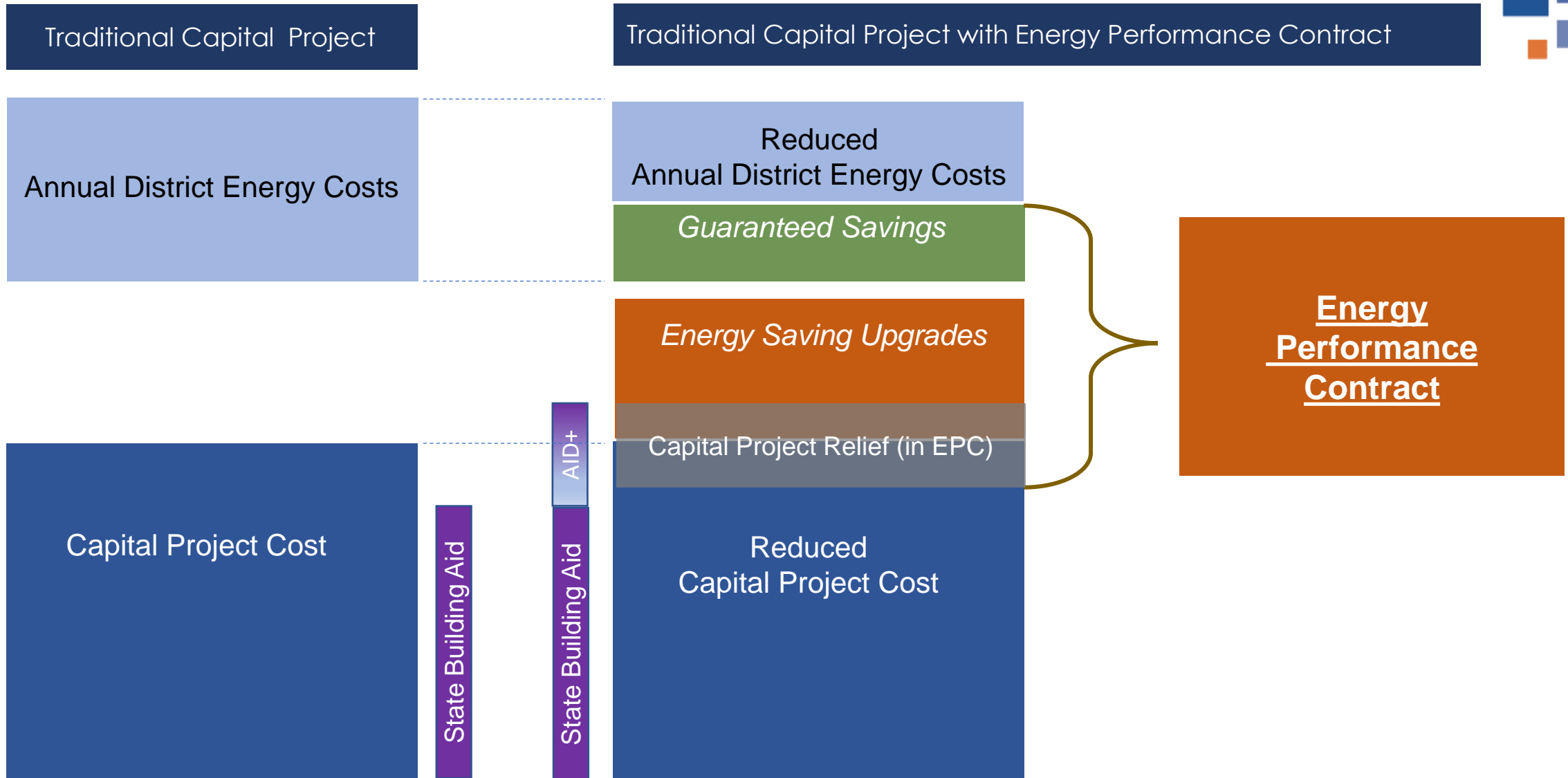
\$230,000
Annual Energy & Operational Savings
25% Energy Savings

\$ 4.0 Million
Building Aid

Energy Incentives Available through NYSERDA & Utility Companies

\$3.4 Million
Positive Cashflow Over
18 Years

Energy Performance Contract





Energy Incentive Programs

Energy incentive programs will be processed on behalf of the district.

Day Automation will facilitate the applications and present the various options and programs to the district.

These programs vary depending on work performed and timing.

UTILITY INCENTIVES



Prescribed and custom electric incentives for:

- Lighting
- HVAC
- Controls
- Building envelope

NYSERDA



- P-12 Programs
 - Energy Auditing
 - Energy Benchmarking



Financing is typically done in one of two methods

Bond financing -

- Requires voter approval
- Bond rates
- Qualifies for additional 10% aid rate – 89.7% estimated

Lease purchase agreement –

- Does not require voter approval
- Lease borrowing rates
- Building aid is Select Aid rate minus 10% - 79.7% estimated



The project vote is for additional aid only. Day Automation can assist with marketing resources to educate the community on project benefits.

EPC Process



Typical Schedule





Thank you for this opportunity!